

How To Sell Cruises Step By Step A Beginners Guide To Becoming A Cruise Selling Travel Agent

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A Beginners Guide to Becoming a Cruise Selling Travel Agent. If you are a new travel agent interested in learning how to sell cruises, this book is for you!

~~How to Sell Cruises Step By Step - Lori Berberian Pelentay~~

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Even if you never considered selling cruises before, or if you had but lacked the know how, Lori will guide you step by step and make you believe in the possibilities. Lori's expertise and experience will help you navigate where to start and wjat to do next. I devoured her book as it was easy to read and kept my interest.

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Steps 1. Evaluate your passion for cruising. In order to become an agent for cruises and to be successful at it, you must... 2. Get to know cruise destinations and different excursions and opportunities offered by the major cruise lines. 3. Gain sales experience. Successful cruise agents have ...

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